ATTACHMENT A – REFERENCE FORM

Respondent's Name: Accenture LLP

Please provide at least two (2) Contact Names for each reference.

Company Name:	Texas Workforce Commission (TWC)
Address:	101 E 15th Street Austin, TX 78778-001
Contact Name:	A.L. (LaShae) Lenzy, Division Director of Unemployment Insurance and Regulation
Contact Phone:	(512) 463-7234
Contact Email:	lasha.lenzy@twc.state.tx.us
Alternate Contact Name:	Steve Riley, Deputy Director Customer Service & UI Operations
Alternate Contact Phone:	(512) 463-2700
Alternate Contact Email:	steve.riley@twc.state.tx.us
Description of Work:	Designed and developed TWC's legacy mainframe UI Benefits and Employer Tax Systems and an Internet application interfaces. Designed and developed TWC backoffice Financials and Human Resource Management systems. Delivered Enterprise strategy services. Projects included: • Strategic Application Redesign Project (STAR) • Unemployment Insurance Benefits Redesign Project • PeopleSoft Financials and HRMS • eStrategy Analysis • Internet Redesign Project • UI Benefits: Initial Claims Internet Application • UI Benefits: Continued Claim Internet Application
Service Dates: Dates must demonstrate at least one (1) continuous year	2005 To 2007; 1991 To 2002
Approximate Contract Value:	$53.5 M

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Company Name:	Florida Department of Business and Professional Regulation (DBPR)
Address:	1940 North Monroe St. Tallahassee, FL 32399
Contact Name:	Kari McIlvaine, Deputy Director of Technology
Contact Phone:	(850) 487-9779
Contact Email:	Kari.McIlvaine@dbpr.state.fl.us
Alternate Contact Name:	Kathy Ott, Information Technology Business Consultant Manager
Alternate Contact Phone:	(850) 921-4105
Alternate Contact Email:	Kathy.Ott@dbpr.state.fl.us
Description of Work:	Florida DBPR engaged Accenture to assist in a major business transformation project to enable DBPR to become a model regulatory agency. The Single Licensing System project included the re-design of critical business processes and the implementation of a state of the art licensing software system, internet portal services, customer relationship management technology and mobile commerce technology.
Service Dates: Dates must demonstrate at least one (1) continuous year	11/2000 To 12/2008
Approximate Contract Value:	$64 M

Company Name:	Florida Office of Financial Regulation (OFR)
Address:	200 East Gaines Street Tallahassee, FL 32399
Contact Name:	Janice Jackson, Division of Securities – Financial Administrator
Contact Phone:	(850) 410-9773
Contact Email:	Janice.Jackson@flofr.com
Alternate Contact Name:	Terry Straub, Division of Finance – Director
Alternate Contact Phone:	(850) 410-9805
Alternate Contact Email:	Terry.Straub@flofr.com
Description of Work:	Accenture is responsible for all aspects of the solution delivery for the Regulatory Enforcement and Licensing System (REAL) for OFR including establishing and maintaining the Project Management Office (PMO).
Service Dates: Dates must demonstrate at least one (1) continuous year	03/2007 To 12/2011
Approximate Contract Value:	$20+ M

***Authorized Signature (Manual)**

John G. Martin, Senior Executive

***Authorized Signature (Typed), Title**

***This individual must have the authority to bind the Respondent.**

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ATTACHMENT B – DRUGFREE WORKPLACE CERTIFICATION

Preference shall be given to businesses with drugfree workplace programs. Whenever two or more responses which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a response received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie responses will be followed if none of the tied Respondents have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2) Inform employees about the dangers of drug abuse in the workplace, the business policy of maintaining a drug-free workplace, available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees from drug abuse violations.
3) Give each employee engaged in providing the commodities or contractual services that are under this solicitation a copy of the statement specified in subsection (1) above.
4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under this solicitation, the employee will abide by the terms of the statement and will notify the employee of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the work place no later than five (5) days after such conviction.
5) Impose a sanction, on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

_____
***Authorized Signature (Manual)**

John G. Martin, Senior Executive
***Authorized Signature (Typed), Title**

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ATTACHMENT C – DISCLOSURE STATEMENT
CONFLICT OF INTEREST DISCLOSURE

The award hereunder is subject to the provisions of Chapter 112, Florida Statutes. Respondents must disclose with their bids whether any officer, director, employee or agent is also an officer or an employee of the Agency, the State of Florida, or any of its Agencies. All firms must disclose the name of any state officer or employee who owns, directly or indirectly, an interest of five percent (5%) or more in the Respondent's firm or any of its branches or affiliates. All Respondents must also disclose the name of any employee, agent, lobbyist, previous employee of the Agency, or other person, who has received or will receive compensation of any kind, or who has registered or is required to register under Section 112.3215, Florida Statutes, in seeking to influence the actions of the Agency in connection with this procurement.

The following persons are officers, director, employee, etc., have a 5% or greater interest in the Respondent's firm:

_____ _____

_____ _____

The following persons are a state officer or employee who owns 5% or greater interest in the Respondent's firm:

_____ _____

_____ _____

The following persons have sought to influence the Agency in this procurement on behalf of the Respondent.

_____ _____

_____ _____

☑ The Respondent has no conflict of interest to disclose and has had no person seeking to influence the Agency in connection with this procurement.

_____
***Authorized Signature (Manual)**

John G. Martin, Senior Executive
***Authorized Signature (Typed), Title**

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ATTACHMENT D – CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION CONTRACTS/SUBCONTRACTS

This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, signed February 18, 1986. The guidelines were published in the May 29, 1987, Federal Register (52 Fed. Reg., pages 20360-20369).

INSTRUCTIONS

1. Each provider whose contract/subcontract equals or exceeds $25,000 in federal monies must sign this certification prior to execution of each contract/subcontract. Additionally, providers who audit federal programs must also sign, regardless of the contract amount. The Agency for Workforce Innovation cannot contract with these types of providers if they are debarred or suspended by the federal government.

2. This certification is a material representation of fact upon which reliance is placed when this contract/subcontract is entered into. If it is later determined that the signer knowingly rendered an erroneous certification, the Federal Government may pursue available remedies, including suspension and/or debarment.

3. The provider shall provide immediate written notice to the contract manager at any time the provider learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.

4. The terms "debarred," "suspended," "ineligible," "person," "principal," and "voluntarily excluded," as used in this certification, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the contract manager for assistance in obtaining a copy of those regulations.

5. The provider agrees by submitting this certification that, it shall not knowingly enter into any subcontract with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this contract/subcontract unless authorized by the Federal Government.

6. The provider further agrees by submitting this certification that it will require each sub-contractor of this contract/subcontract, whose payment will equal or exceed $25,000 in federal monies, to submit a signed copy of this certification.

7. The Agency for Workforce Innovation may rely upon a certification of a provider that it is not debarred, suspended, ineligible, or voluntarily excluded from contracting/subcontracting unless it knows that the certification is erroneous.

8. This signed certification must be kept in the contract manager's contract file. Sub-contractor's certifications must be kept at the Respondent's business location.

CERTIFICATION

1. The prospective provider certifies, by signing this certification, that neither he nor his principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this contract/subcontract by any federal department or agency.

2. Where the prospective provider is unable to certify to any of the statements in this certification, such prospective provider shall attach an explanation to this certification.

_____
***Authorized Signature (Manual)**

John G. Martin, Senior Executive
***Authorized Signature (Typed), Title**

***This individual must have the authority to bind the Respondent.**

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ATTACHMENT E – CERTIFICATION REGARDING LOBBYING

CERTIFICATION FOR CONTRACTS, GRANTS, LOANS AND COOPERATIVE AGREEMENTS

The undersigned certifies, to the best of his or her knowledge and belief, that:

No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a member of congress, an officer or employee of congress, or an employee of a member of congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement.

If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a member of congress, an officer or employee of congress, or an employee of a member of congress in connection with this federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

_____
***Authorized Signature (Manual)**

John G. Martin, Senior Executive
***Authorized Signature (Typed), Title**

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ATTACHMENT F – LIST OF SUB-CONTRACTORS

Each Respondent shall submit with their response a list of the sub-contractors who will perform work under the contract resulting from this solicitation. The Respondent shall have determined to their own complete satisfaction that a listed sub-contractor has been successfully engaged in the related sub-contracted services and is qualified to provide the services for which each sub-contractor is listed.

In the event that no sub-contractor will be used, this list shall be returned indicating "No Sub-contractors will be used."

NO SUB-CONTRACTORS WILL BE USED: ☐

Sub-contractor Name:	Image API, Inc.
Business Type:	Content management software and solution services provider specializing in system development, imaging technology application installations, and imaging and document management operations
Sub-contracted Services:	Content management software and services
Address:	2670 Executive Center Circle W
City and Zip	Tallahassee, FL 32301
Phone #	850-222-1400
FEIN #	23-2753915

Sub-contractor Name:	Genesys Telecommunications Laboratories Inc.
Business Type:	Provider of customer-enabling Interactive Voice Response (IVR) contact center software and integration services
Sub-contracted Services:	Software consulting services
Address:	2001 Junipero Serra Blvd.
City and Zip	Daly City, CA 94014
Phone:	650-466-1100 ext. 1168
FEIN #	94-3120525

Sub-contractor Name:	Bradner Consulting Group
Business Type:	Consulting services provider specializing in the implementation and deployment of process management systems, strategic planning, customer service, leadership development, business service operations, and performance management
Sub-contracted Services:	Business process redesign consulting services
Address:	2136 Armistead Road
City and Zip	Tallahassee, FL 32308
Phone #	850-491-8161
FEIN #	Sole proprietor

Sub-contractor Name:	N/A
Business Type:	
Sub-contracted Services:	
Address:	
City and Zip	
Phone:	
FEIN #	

***Authorized Signature (Manual)**

John G. Martin, Senior Executive

***Authorized Signature (Typed), Title**

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ATTACHMENT G – REFERENCE QUESTIONNAIRE

Per the instructions in the ITN, we have included three reference questionnaires. Each has followed these instructions:

- Completed this questionnaire using the space provided;
- Signed and dated the completed questionnaire;
- Sealed the completed, signed, and dated questionnaire in a new standard #10 envelope;
- Signed in ink across the sealed portion of the envelope; and
- Returned the sealed envelope containing the completed questionnaire directly to us.

We have not opened the envelopes received from our three references. They are included in a larger, labeled envelope which can be found in the original Technical Response.

IMPORTANT NOTE:
We intentionally did not request a reference from our Illinois client IDES for this opportunity. It is our practice to only ask our clients for a reference 30 days after "go-live". At that time, we will be happy to either request a Reference Questionnaire or provide AWI with the contact information.

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ATTACHMENT H – DUN & BRADSTREET SUPPLIER QUALIFIER REPORT

For Attachment H, each respondent shall submit with their response a copy of Dun & Bradstreet's Supplier Qualifier Report (SQR) which may be obtained at: https://sor.dnb.com/sor/jsp/forms/SOF.jsp?SORTAG1=JQ37hS4r&SORTAG2=j58Gjk4x

Per the instructions in the ITN, a copy of our Dun & Bradstreet Supplier Qualifier report has been requested electronically. A printed copy of this report is provided on the following pages.

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Supplier Qualifier Report

Copyright 2004 Dun & Bradstreet

Report Printed: MAY 18 2010
In Date

BUSINESS INFORMATION

ACCENTURE LLP
161 N Clark St
Chicago, IL 60601

This is a **headquarters (subsidiary)** location. Branch(es) or division(s) exist.

Telephone: 312 693-0161

Manager: DANIEL HAMBURGER, PRIN

Year started: 1989

Employs: 21,090 (undetermined here)

History: INCOMPLETE

Financing: SECURED

D-U-N-S® Number: 13-782-0580

Parent D-U-N-S®: 92-799-2529

D&B Rating: **ER1**

Number of employees: ER1 is **1000 or more** employees.

D&B Supplier Risk: **5**

SUPPLIER EVALUATION RISK (SER) RATING FOR THIS FIRM : 5

D&B PAYDEX®

D&B PAYDEX: 73
When weighted by dollar amount, payments to suppliers average 11 days beyond terms.

Based on up to 24 months of trade.

SUMMARY ANALYSIS

D&B Rating: **ER1**

Number of employees: ER1 indicates **1000 or more** employees.

Certain lines of business, primarily banks, insurance companies and government entities, do not lend themselves to classification under the D&B Rating system. Instead, we assign these types of businesses an Employee Range symbol based on the number of people employed. No other significance should be attached to this symbol. The ERN should not be interpreted negatively. It simply means we do not have information indicating how many people are employed at this firm. For more information, see the D&B Rating Key.

Below is an overview of the company's rating history since 06/23/05:

D&B Rating	Date Applied
ER1	04/27/07
--	06/23/05

The Summary Analysis section reflects information in D&B's file as of May 17, 2010.

RISK SCORE ANALYSIS

KEY FINANCIAL COMMENTARY:
- UCC Filings reported.
- Evidence of open suits.
- Low proportion of satisfactory payment experiences to total payment experiences.
- High number of inquiries to D&B over last 12 months.
- High proportion of slow payment experiences to total number of payment experiences.

PROBABILITY OF FAILURE

The Probability of Failure is the proportion of suppliers with this score that are projected to discontinue operations with loss to creditors. Based on historical data in Dun & Bradstreet's files, the Probability of Failure is expected to be as follows:

PROBABILITY OF FAILURE:	0.28% (28 PER 10,000) - Supplier Risk Score of 5
AVERAGE PROBABILITY OF FAILURE:	0.48% (48 PER 10,000) - Average of Businesses in D&B's Database
FINANCIAL STRESS CLASS:	3
CREDIT DELINQUENCY SCORE:	527

DIVERSITY

Minority-Owned Business:	N/A	Historically Underutilized Business:	N/A
Women-Owned Business:	N/A	Veteran-Owned Business:	N/A
Disadvantaged Business Enterprise:	N/A	Vietnam Veteran Business:	N/A
Small Disadvantaged Business:	N/A	Disabled-Owned Business:	N/A
HUB-Zoned Certified Business:	N/A	Historical College Classification:	N/A
SBA 8(a) Certified:	N/A	Labor surplus area:	YES (2010)
		Small Business:	N/A

SPECIAL EVENTS

03/11/2010
The Chief Executive Officer is now DANIEL HAMBURGER, PRIN.

CUSTOMER SERVICE

If you have questions about this report, please call our Customer Resource Center at 1.866.322.2761 from anywhere within the U.S. If you are outside the U.S. contact your local D&B office.

*** Additional Decision Support Available ***

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1.866.322.2761 from anywhere within the U.S. or visit our website at www.dnb.com.

HISTORY

The following information was reported **03/11/2010**:

Management: UNKNOWN

Management reported this entity registered as a limited liability partnership in the state of Illinois on Sep 4 1994.

Accenture LLC owns a 99% interest in the partnership and Accenture Inc owns a 1% interest.

Business started 1989.

EVENTS:
On October 16, 2007, a company spokesperson for Accenture LLP, Chicago, IL, confirmed that on October 10, 2007, Accenture Ltd, Hamilton, Bermuda, acquired H.B. Maynard and Company, Incorporated, Pittsburgh, PA. The Pittsburgh, PA location now operates as a branch of Accenture LLP, a subsidiary of Accenture Ltd. All of the management and employees were retained.

AFFILIATE:
Accenture Ltd, Hamilton, Bermuda. DUNS #-565-8614. Intercompany relations: None reported.

OPERATIONS

03/11/2010

Description: Subsidiary of ACCENTURE LLC, CHICAGO, IL which operates as a holding company.

As noted, this company is a subsidiary of Accenture LLC, DUNS number 92-799-2529, and reference is made to that report for background information on the parent company and its management.

Provides management consulting services (100%).

Terms are undetermined. Sells to undetermined. Territory : global.

Nonseasonal.

Employees: 21,090 which includes partners. undetermined employed here.

Facilities: Occupies premises in a building.

Location: Central business section on main street.

Branches: This business has multiple branches, detailed branch/division information is available in D&B's linkage or family tree products.

Subsidiaries: This business has multiple subsidiaries, detailed subsidiary information is available in D & B's linkage or family tree products.

FAMILY LINKAGE

Parent Information:

D-U-N-S® #:	92-799-2529
Name:	ACCENTURE LLC
Country:	US
Revenue:	N/A

Domestic Ultimate Parent Information:

D-U-N-S® #:	01-085-0857
Name:	ACCENTURE INC.
Country:	US
Revenue:	N/A

Global Ultimate Parent Information:

D-U-N-S® #:	98-501-5354
Name:	ACCENTURE PUBLIC LIMITED COMPANY
Country:	IE
Revenue:	N/A

UNSPSC

UNSPSC (United Nations Standard Product and Services Code) is a globally accepted commodity (Product and Services) classification system. ACCENTURE LLP offers the following product(s) and service(s):

80101500 Business and corporate management consultation services

NAICS

Beginning in 1997, the **Standard Industrial Classification** (SIC) was replaced by the **North American Industry Classification System** (NAICS). This six digit code is a major revision that not only provides for newer industries, but also reorganizes the categories on a production/process-oriented basis. This new, uniform, industry-wide classification system has been designed as the index for statistical reporting of all economic activities of the U.S., Canada, and Mexico.

541611 Administrative Management and General Management Consulting Services

SIC

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code.

87420000 Management consulting services

D&B PAYDEX

The D&B PAYDEX is a unique, dollar weighted indicator of payment performance based on up to 350 payment experiences as reported to D&B by trade references.

3-Month D&B PAYDEX: 73
When weighted by dollar amount, payments to suppliers average 11 days beyond terms.

Based on trade collected over last 3 months.

D&B PAYDEX: 73
When weighted by dollar amount, payments to suppliers average 11 days beyond terms.

Based on up to 24 months of trade.
When dollar amounts are not considered, then approximately 73% of the company's payments are within terms.

PAYMENT SUMMARY

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	Total Rcv'd (#)	Total Dollar Amts ($)	Largest High Credit ($)	Within Terms (%)	Days Slow <31 (%)	31-60 (%)	61-90 (%)	90> (%)
Top industries:								
Telephone communictns	37	1,554,550	500,000	90	7	-	3	-
Nonclassified	25	222,000	45,000	86	5	7	1	1
Public finance	20	123,050	30,000	96	4	-	-	-
Radiotelephone commun	9	927,250	600,000	56	44	-	-	-
Help supply service	8	276,000	100,000	55	41	-	-	4
Computer maintenance	8	230,000	100,000	93	4	3	-	-
Mfg computers	6	4,250,000	3,000,000	92	7	1	-	-
Real estate agent/mgr	5	565,000	400,000	92	8	-	-	-
Computer system desgn	1	700,000	700,000	50	50	-	-	-
Mfg medical instrmnt	1	200,000	200,000	-	-	50	-	50
OTHER INDUSTRIES	161	932,150	100,000	54	25	5	5	11
Other payment categories:								
Cash experiences	56	22,800	7,500					
Payment record unknown	6	14,150	7,500					
Unfavorable comments	3	10,850	10,000					

Placed for collections:

With D&B	0	0	
Other	4	N/A	
Total in D&B's file	350	10,027,800	3,000,000

The highest **Now Owes** on file is $2,000,000

The highest **Past Due** on file is $100,000

Dun & Bradstreet has 350 payment experiences in its file for this company. For your convenience, we have displayed 80 representative experiences in the PAYMENTS section.

PAYMENT DETAILS

Detailed payment history

Date Reported (mm/yy)	Paying Record	High Credit ($)	Now Owes ($)	Past Due ($)	Selling Terms	Last Sale Within (months)
05/10	Ppt	2,500	0			6-12 mos
	Ppt	2,500	0			6-12 mos
	Ppt	2,500	0	0		6-12 mos
	Ppt	2,500	0			6-12 mos
	Ppt-Slow 30	15,000	5,000	5,000	N30	2-3 mos
	Ppt-Slow 60	5,000	0			6-12 mos
04/10	Ppt	400,000	200,000	0		1 mo
	Ppt	100,000	0	0		1 mo
	Ppt	75,000	15,000	0	N30	1 mo
	Ppt	30,000	0	0		4-5 mos
	Ppt	25,000	25,000	0		1 mo
	Ppt	25,000	25,000	0		1 mo
	Ppt	20,000	7,500	0		1 mo
	Ppt	15,000	15,000	0		1 mo
	Ppt	10,000	5,000	0	Lease Agreemnt	
	Ppt	7,500	0	0		6-12 mos
	Ppt	7,500	2,500	0	Lease Agreemnt	
	Ppt	7,500	0	0	N30	6-12 mos
	Ppt	5,000	2,500	0	N30	1 mo
	Ppt	5,000	100		Lease Agreemnt	
	Ppt	5,000	0	0	N30	4-5 mos
	Ppt	5,000	750		Lease Agreemnt	
	Ppt	5,000	5,000	0		1 mo
	Ppt	2,500	0	0		1 mo
	Ppt	2,500	0	0	N30	6-12 mos
	Ppt	2,500	0	0		2-3 mos
	Ppt	2,500	0	0		4-5 mos
	Ppt	2,500	0	0	N30	4-5 mos
	Ppt	1,000	0	0		2-3 mos
	Ppt	1,000	0	0		6-12 mos
	Ppt	750	0	0		2-3 mos
	Ppt	750	0	0		6-12 mos

	Ppt	500	0	0		1 mo
	Ppt	500	0	0		6-12 mos
	Ppt	500	0	0	N30	4-5 mos
	Ppt	500	0	0		2-3 mos
	Ppt	250	0	0		4-5 mos
	Ppt	250	0	0		4-5 mos
	Ppt	250	0	0		2-3 mos
	Ppt	100	100	0	Lease Agreemnt	1 mo
	Ppt	100	0	0		4-5 mos
	Ppt	100	0	0	N30	6-12 mos
	Ppt	50	50	0		1 mo
	Ppt	50	0	0		1 mo
	Ppt	0	0	0		1 mo
	Ppt-Slow 30		0	0		4-5 mos
	Ppt-Slow 30	500,000	15,000	15,000		6-12 mos
	Ppt-Slow 30	2,500	0	0		6-12 mos
	Ppt-Slow 30	2,500	0	0		2-3 mos
	Ppt-Slow 30	2,500	750	0		1 mo
	Ppt-Slow 30	1,000	1,000	1,000		1 mo
	Ppt-Slow 45	100	0	0	N30	6-12 mos
	Ppt-Slow 60	100,000	40,000	15,000		1 mo
	Ppt-Slow 90	5,000	750	0		1 mo
	Ppt-Slow 90	1,000	500	0	N30	1 mo
	Slow 30	100,000	60,000	30,000		1 mo
	Slow 30	5,000	0	0		2-3 mos
	Slow 30	2,500	0	0		4-5 mos
	Slow 30	1,000	100	100		1 mo
	Slow 30	750	0	0		6-12 mos
	Slow 30-60	15,000	0	0		6-12 mos
	Slow 90	15,000	15,000	15,000		2-3 mos
	Slow 90	2,500	1,000	1,000		1 mo
	Slow 90	1,000	1,000	1,000		1 mo
	Slow 90	250	100	100		4-5 mos
	(066)	100	100			1 mo
Ã?Â	Ã?Â Cash own option.					
	(067)	0	0	0	Cash account	4-5 mos
	(068)	0	0	0	Cash account	4-5 mos
03/10	Disc-Ppt	2,500	2,500	0		1 mo
	Ppt	2,500	2,500	0		1 mo
	Ppt	750	0	0		2-3 mos
	Ppt	750	750	0	N30	1 mo
	Ppt	750	0	0	N30	2-3 mos
	Ppt	500	0	0		2-3 mos
	Ppt	100	100	0		1 mo
	Ppt	100	100	0	N10	1 mo
	Ppt	0	0	0	N30	1 mo
	(078)	50			Cash account	6-12 mos
Ã?Â	Ã?Â Cash own option.					
01/10	Slow 90+	5,000	0	0		6-12 mos
07/09	(080)	500	500	500		

Ã?Â Ã?Â Placed for collection.

Payments Detail Key: red = 30 or more days beyond terms
Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

PAYMENT TRENDS

SUPPLIER VERSUS INDUSTRY PAYDEX

->	PRIOR 4 QTRS				CURRENT 12 MONTH TREND											
	2008	---	---	2009	---	---	---	---	---	---	---	2010	---	---	---	---
	JUN	SEP	DEC	MAR	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY
Supplier PAYDEX	74	74	75	76	74	74	74	74	70	70	70	72	73	73	73	73
Industry PAYDEX (Based on 27 establishments in SIC 8742)																
UP QRT	79	79	79	79	79			79			79					
MEDIAN	75	75	75	75	75			75			75					
LO QRT	69	69	69	69	69			68			69					

PAYDEX scores are updated daily and are based on upto 13 months of trade experiences from the Dun& Bradstreet trade file.

All amounts displayed within this report are in local currency.

FINANCE

12/16/2009

As of December 16, 2009, attempts to contact the management of this business have been unsuccessful. Outside and inside sources confirmed operation and location. Incomplete history caption has been applied due to the following factor(s): -- Identification of business principals is lacking.

PUBLIC FILINGS

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

SUITS

Suit amount:	**$5,500,000**
Status:	**Pending**
CASE NO.:	CL200916572
Plaintiff:	AOL LLC
Defendant:	ACCENTURE LLP, RESTON, VA
Cause:	CONTRACT
Where filed:	FAIRFAX COUNTY CIRCUIT COURT, FAIRFAX, VA
Date status attained:	11/17/2009
Date filed:	11/17/2009
Latest Info Received:	01/07/2010

Suit amount: **$5,500,000**
Status: **Pending**
CASE NO.: CL20089321
Plaintiff: AOL LLC
Defendant: ACCENTURE LLP, RESTON, VA
Cause: CONTRACT
Where filed: FAIRFAX COUNTY CIRCUIT COURT, FAIRFAX, VA

Date status attained: 07/18/2008
Date filed: 07/18/2008
Latest Info Received: 09/09/2008

Suit amount: **$100,000**
Status: **Pending**
CASE NO.: CL20077165
Plaintiff: JASON CODING
Defendant: ACCENTURE, RESON, VA
Cause: CONTRACT
Where filed: FAIRFAX COUNTY CIRCUIT COURT, FAIRFAX, VA

Date status attained: 06/15/2007
Date filed: 06/15/2007
Latest Info Received: 07/13/2007

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

LIENS

A lienholder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lienholder against a debtor may be indicative of such an occurrence.

Amount: **$172**
Status: **Open**
DOCKET NO.: 09JG042302
Type: State Tax
Filed by: STATE OF OHIO
Against: ACCENTURE, WALNUT CREEK, CA
Where filed: FRANKLIN COUNTY COMMON PLEAS COURT, COLUMBUS, OH

Date status attained: 09/26/2009
Date filed: 09/26/2009
Latest Info Received: 11/03/2009

Amount: **$130**
Status: **Open**
DOCKET NO.: 09JG042303
Type: State Tax
Filed by: STATE OF OHIO
Against: ACCENTURE, WALNUT CREEK, CA
Where filed: FRANKLIN COUNTY COMMON PLEAS COURT, COLUMBUS, OH

Date status attained: 09/26/2009
Date filed: 09/26/2009
Latest Info Received: 11/03/2009

Status: **Open**
DOCKET NO.: 09-0254155
Type: State Tax
Filed by: STATE OF ALABAMA
Against: ACCENTURE LLP, BIRMINGHAM, AL
Where filed: SECRETARY OF STATE/UCC DIVISION, MONTGOMERY, AL

Date status attained: 05/26/2009
Date filed: 05/26/2009
Latest Info Received: 02/16/2010

Amount:	**$2,798**
Status:	**Withdrawn**
DOCKET NO.:	096909996
Type:	State Tax
Filed by:	UTAH STATE TAX COMMISSION
Against:	ACCENTURE LLP AND OTHERS
Where filed:	SALT LAKE COUNTY 3RD DISTRICT COURT, SALT LAKE CITY, UT
Date status attained:	12/28/2009
Date filed:	04/06/2009
Latest Info Received:	01/08/2010

Status:	**Open**
DOCKET NO.:	09-0107277
Type:	State Tax
Filed by:	STATE OF ALABAMA
Against:	ACCENTURE LLP, BIRMINGHAM, AL
Where filed:	SECRETARY OF STATE/UCC DIVISION, MONTGOMERY, AL
Date status attained:	03/10/2009
Date filed:	03/10/2009
Latest Info Received:	02/16/2010

There are additional Liens in D&B's file on this company available by contacting 1-800-234-3867.

UCC FILINGS

Collateral:	Accounts receivable and proceeds - General intangibles(s) and proceeds - Leased Equipment and proceeds
Type:	Original
Sec. party:	CANON FINANCIAL SERVICES, MT LAUREL, NJ
Debtor:	ACCENTURE LLP, WILMINGTON, DE
Filing number:	2007006080
Filed with:	FINANCE & REVENUE DEPT, WASHINGTON, DC
Date filed:	01/16/2007
Latest Info Received:	03/27/2007

Collateral:	Accounts receivable and proceeds - Leased Inventory and proceeds - General intangibles(s) and proceeds
Type:	Original
Sec. party:	CANON FINANCIAL SERVICES, INC., MT. LAUREL, NJ
Debtor:	ACCENTURE INC, WILMINGTON, DE and OTHERS
Filing number:	2005105308
Filed with:	FINANCE & REVENUE DEPT, WASHINGTON, DC
Date filed:	07/29/2005
Latest Info Received:	08/09/2005

Collateral:	Leased Inventory and proceeds - Chattel paper and proceeds
Type:	Original
Sec. party:	CISCO SYSTEMS CAPITAL CORPORATION, SAN JOSE, CA
Debtor:	ACCENTURE LLP
Filing number:	067070721969
Filed with:	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Date filed:	05/18/2006
Latest Info Received:	05/31/2006

Type:	Amendment
Sec. party:	CISCO SYSTEMS CAPITAL CORPORATION, SAN JOSE, CA
Debtor:	ACCENTURE LLP and OTHERS
Filing number:	0670915520
Filed with:	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

Date filed:	11/10/2006
Latest Info Received:	11/15/2006
Original UCC filed date:	05/18/2006
Original filing no.:	067070721969

Collateral:	Account(s) and proceeds - Computer equipment and proceeds - General intangibles(s) and proceeds - Chattel paper and proceeds - Business machinery/equipment and proceeds
Type:	Original
Sec. party:	BANC OF AMERICA LEASING & CAPITAL, LLC, TROY, MI
Debtor:	ACCENTURE INC., RESTON, VA
Filing number:	2008 1942612
Filed with:	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date filed:	06/06/2008
Latest Info Received:	07/02/2008

There are additional UCC's in D&B's file on this company available by contacting 1-800-234-3867.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

GOVERNMENT ACTIVITY

Activity summary

Congressional District: 06

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

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ATTACHMENT I – NON-COLLUSION AFFIDAVIT

By signature below I state that I am authorized to make this affidavit on behalf of this firm, and its owner, directors, and officers. I am the person responsible in this firm for the price(s) the amount of this reply, and the preparation of the reply.

I state that

1. The prices(s) and amount of this reply have been arrived at independently and without consultation, communication or agreement with any other contractor, bidder or potential bidder.
2. Neither the price(s) nor the amount of this reply, and neither the approximate price(s) nor approximate amount of this reply, have been disclosed to any other firm or person who is a bidder or potential bidder, and they will not be disclosed before bid opening.
3. No attempt has been made or will be made to induce any firm or persons to refrain from submitting a reply for this contract, or to submit a price(s) bid higher that the price(s) in this reply, or to submit any intentionally high or noncompetitive price(s) or other form of complementary reply.
4. The reply of my firm is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive reply.
   Accenture LLP its affiliates, subsidiaries, officers, director and employees are not currently under
   (Name of Firm)
   investigation by any governmental Agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract, except as follows:
   I state that Accenture LLP understands and acknowledges that the
   (Name of Firm)
   above representation are material and important, and will be relied on by State of Florida for which this bid is submitted.

I understand and my firm understands that any misstatement in this affidavit is and shall be treated as fraudulent concealment from the State of Florida of the true facts relating to the submission of bids for this contract.

Authorized Signature: _____ Date: July 8, 2010

State of Florida, County of Leon

Sworn to and subscribed before me this 8 day of July, 2010

By John G. Martin as Senior Executive for Accenture LLP
(Name of person) (Type of Authority, Officer, Attorney) (Firm/Company Name)

Amy R. Odeneal (Signature of Notary Public) _____ (Print, Type/Stamp Commissioned Name of Notary Public)

AMY R ODENEAL
MY COMMISSION # EE002370
EXPIRES June 17, 2014
(407) 398-0153 FloridaNotaryService.com

Personally Known ✓ or Produced Identification _____

Type of Identification Produced _____

An equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers on this document may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711.

ATTACHMENT J – PROOF OF SIGNATURE AUTHORITY

This Invitation to Negotiate shall include proof of signature authority **if someone other than the President or Chairman of the Board of Directors signs the reply to this Invitation to Negotiate.**

This proof shall be one of the following:

- A written statement by the President or Chairman of the Board delegating authority to a particular person; or
- A copy of the entity's by-laws reflecting signature authority to a particular person; or
- A copy of the Board of Directors meeting minutes that show action to delegate signature authority to a particular person or position.

If delegating signature authority, please complete the below and include one of the above required documents.

____Joel A. Stern, Secretary, Accenture_____
(Type Name and Title of President or Chairman of the Board of Directors)

____John G. Martin_____
(Type Name of Person to Whom Signature Authority is Delegated)

___Senior Executive_____
(Type Title of Person to Whom Signature Authority is Delegated)

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accenture

Accenture Inc.

2711 Centerville Road,Suite 400
Wilmington, Delaware 19808

CERTIFICATE

Accenture LLP, an Illinois limited liability partnership, represented by Accenture, Inc., its Managing Partner, itself represented by its authorized representative, certifies that:

> John G. Martin is authorized to execute on behalf of Accenture LLP any and all documents in connection with the Solicitation No: 10-ITN-001-SS between Accenture LLP and the State of Florida Agency for Workforce Innovation regarding the Unemployment Compensation Claims and Benefits Information Design, Development, and Implementation

IN WITNESS WHEREOF, I have hereunto set my hand and seal this 17th day of June, 2010.

ACCENTURE LLP represented by
ACCENTURE INC., Managing Partner

By: _____
Joel A Stern, Secretary

ATTACHMENT K – CERTIFICATE OF GOOD STANDING

For Attachment K, each respondent shall attach a copy of the Certificate of Good Standing from the Florida Secretary of State's office. To access and print the Certificate of Good Standing online, log on to www.sunbiz.org Choose the link for "Electronic Certification," and then choose the link for "Certificate of Status."

A copy of Accenture LLP's Certificate of Good Standing from the Florida Secretary of State's office has been provided on the following page. Copies of the Certificates of Good Standing for our subcontractors Image API, Inc., Bradner Consulting Group and Genesys (Alcatel-Lucent USA, Inc.) have also been provided.

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State of Florida

Department of State

I certify from the records of this office that ACCENTURE LLP is an Illinois Limited Liability Partnership, filed on July 31, 1998.

The document number of this registration is LLP980000201.

I further certify that the status of said limited liability partnership is active.

Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this the
Eighth day of June, 2010

Dawn K. Roberts

Dawn K. Roberts
Secretary of State

CR2E022 (01-07)

State of Florida

Department of State

I certify from the records of this office that IMAGE API, INC., is a corporation organized under the laws of the State of Florida, filed on November 9, 1993.

The document number of this corporation is P93000077490.

I further certify that said corporation has paid all fees due this office through December 31, 2010, that its most recent annual report/uniform business report was filed on February 9, 2010, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this the
Twenty-eighth day of June, 2010

Dawn K. Roberts

Dawn K. Roberts
Secretary of State

CR2E022 (01-07)

State of Florida

Department of State

I certify from the records of this office that BRADNER CONSULTING GROUP is a Fictitious Name registered with the Department of State on August 11, 2006.

The Registration Number of this Fictitious Name is **G06223900010**.

I further certify that said Fictitious Name Registration is active.

Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this the
Twenty-eighth day of June, 2010

GREAT SEAL OF THE STATE OF FLORIDA
IN GOD WE TRUST

Dawn K. Roberts
Dawn K. Roberts
Secretary of State

CR2E022 (01-07)

State of Florida

Department of State

I certify from the records of this office that ALCATEL-LUCENT USA INC. is a Delaware corporation authorized to transact business in the State of Florida, qualified on December 29, 1995.

The document number of this corporation is F96000000109.

I further certify that said corporation has paid all fees due this office through December 31, 2010, that its most recent annual report/uniform business report was filed on April 28, 2010, and its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this the
Thirteenth day of July, 2010

Dawn K. Roberts

Dawn K. Roberts
Secretary of State

CR2E022 (01-07)

ATTACHMENT L – CERTIFIED SERVICE-DISABLED VETERAN BUSINESS ENTERPRISES CERTIFICATION
(if applicable)

For Attachment L, each respondent shall attach a copy of the Certified Service-Disabled Veteran Business Enterprises (CSDVBE) Certification, if applicable.

This form is not applicable.

An equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers on this document may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711.

ATTACHMENT M – RESPONSE CHECKLIST

To ensure that your response package can be accepted, please be sure the following items are completed and enclosed. This checklist is provided merely for the convenience of the Respondent and may not be relied upon in lieu of the instructions or requirements of this solicitation. The Agency is not liable for omissions or errors in this checklist. Attachment M is not required to be completed and returned with the response.

Per the instructions in the ITN, we have not included Attachment M - Response Checklist in our response.

An equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers on this document may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711.

ATTACHMENT N – INTENT TO SUBMIT RESPONSE

Per the instructions in the ITN, Attachment N – Intent to Submit Response was submitted on June 24, 2010.

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ATTACHMENT O – RESPONSE TO SCOPE OF WORK

This form allows Contactors to propose modifications to the draft SOW language provided in Section D, Exhibit 1 of this ITN. All proposed modifications are subject to negotiations and do not imply agreement by the Agency. If no modification is proposed, enter "Accepted" in the table for each SOW section. This form may be expanded as need to facilitate response to this requirement.

SOW Section	Proposed Modification to SOW Language or "Accepted"
1.0 Definitions	Accepted
2.0 Problem Statement	Accepted
3.0 Contract Objectives	Accepted
4.0 Coordination with the Agency and Other Entities	Accepted
5.0 Project Governance	Under the "UC Executive Steering Committee" Role Description, remove the last bullet point related to approval of all final deliverables and add this bullet to UC Project Director. Given the critical nature of the deliverable review and approval process, the final approval should be provided by the UC Project Director to avoid delays and align with the timing discussed in Section 10.1.
5.1 Change Control	Number 1. Update to read as follows: 1. Any services, functions, products and materials that would be reasonably necessary and directly related to Contractor's performance of its services, as described in the agreed upon Scope of Work, Exhibit 1, are not considered new services. If the Agency requires Contractor to perform new services that are (1) materially outside the agreed upon Scope of Work, Exhibit 1 or (2) any modification in scope, or (3) contrary to the proposed approach for satisfying a requirement, the Agency shall submit a written request to the Contractor's Project Manager to furnish a proposal for carrying out the requested change.
5.2 Corrective Action Plan (CAP)	Number 4. Update the first sentence to read as follows: Upon acceptance of the CAP, the Contractor shall have a mutually agreed to timeframe to implement and successfully complete the agreed upon CAP.
6.0 Project Software Development Lifecycle Phase (6.1-6.12)	Accepted
7.0 Overall Project Management Responsibilities	Accepted
7.1 Project Management Responsibilities	Accepted
7.1.1 Contractor Project Management Responsibilities	Accepted

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7.1.2 Agency Project Management Responsibilities	Add number 15 as follows: 15. Provide final approval for all deliverables.
7.2 Risk Management (7.2.1-7.2.2)	Accepted
7.3 Issue Management (7.3.1-7.3.2)	Accepted
7.4 Quality Management (7.4.1-7.4.2)	Accepted
7.5 Configuration Management (7.5.1-7.5.2)	Accepted
7.6 Project Communication	Accepted
7.6.1 Contractor Communications Responsibilities	Accepted
7.6.2 Agency Communications Responsibilities	Add number 4 as follows: 4. Manage, produce and distribute all communications identified in the Communications Plan
7.7 Phase Gate Reviews	Add the following sentence at the end of the second paragraph: A phase gate review will not exceed five (5) business days.
7.8 Knowledge Transfer	Accepted
7.8.1 Contractor Technical Meetings and Reviews Responsibilities	Update number 2 as follows: 2. Conduct formal reviews and meetings as mutually agreed to in the Knowledge Transfer Plan
7.8.2 Agency Technical Meetings and Reviews Responsibilities	Add number 4 as follows: 4. Provide resources for knowledge transfer activities as identified in the Knowledge Transfer Plan
7.9 Disaster Recovery (7.9.1-7.9.2)	Update the second sentence as follows: The disaster recovery plan shall include: Update number 2 as follows: Acknowledgement of parties that perform roles or activities documented in the plan; Update the last sentence as follows: The Contractor shall lead the testing of the disaster recovery process with the Agency as documented in the Disaster Recovery Plan.
7.10 Disaster Preparedness Plan	Accepted

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7.11 Staffing Requirements	Add the following sentence to the end of the third paragraph: The Agency shall not unreasonably withhold the approval of replacement personnel.
7.11.1 Background Investigations	Add the following sentence to the end of the second paragraph: The Agency shall not unreasonably withhold the approval of replacement personnel.
7.11.2	Accepted
8.1 Planning	Update the second sentence to read: The Plan shall document the methodology and approach to the Project. Update number 13 as follows: 13. Knowledge Transfer plan Update the fourth paragraph, second sentence as follows: Subcomponent plans will be clarified, revised, expanded, and maintained throughout the Project, if necessary due to changes impacting the particular Subcomponent, and submitted to the Agency for review during phase gate reviews and other contractually specified review points.
8.1.1 Contractor Project Initiation and Planning Responsibilities	Accepted
8.1.2 Agency Project Initiation and Planning Responsibilities	Accepted
8.2 Requirements Validation	Update the first two sentences in paragraph two as follows: The Contractor shall validate and refine the requirements provided in the ITN and its attachments. The Contractor shall validate and clarify the requirements by JAD sessions or other Agency-approved requirements validation methodology proposed by the Contractor.
8.2.1 Contractor Requirements Validation Responsibility	Accepted
8.2.2 Agency Requirements Validation Responsibilities	Accepted
8.3 Reports Development (8.3.1-8.3.2)	Accepted
8.4 Forms and Correspondence Development (8.4.1 – 8.4.2)	Accepted
8.5 Functional Design	Remove “conversion” from the second sentence. Conversion will be handled in 8.12
8.5.1 Contractor Functional System Design Responsibilities	Update number 1 as follows: 1. Prepare the Functional System Design deliverable.

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8.5.2 Agency Functional System Design Responsibilities	Accepted
8.6 Technical Design	Add the following sentence to the end of second paragraph: The format of the technical design documents shall be mutually agreed to by the Contractor and the Agency.
8.6.1 Contractor Technical Design Responsibilities	Update number 2 as follows: 1. Create and refine the database design leveraging the transferred solution database.
8.6.2 Agency Technical Design Responsibilities	Accepted
8.7 Business Process Updates (8.7.1 – 8.7.2)	Accepted
8.8 Interfaces Definition	Accepted
8.8.1 Contractor Interface Definition Responsibilities	Accepted
8.8.2 Agency Interface Definition Responsibilities	Add number 8, 9 and 10 as follows: 8. Provide existing interface design documentation, or if existing design documentation does not exist, prepare appropriate documentation 9. Coordinate interactions with external Agencies as necessary to facilitate interface requirements with their systems 10. Provide resources as necessary to update existing interfaces that will provide inbound data for the UC system and complete the development and testing in accordance with the agreed to workplan
8.9 Code and Unit Test	Update the third sentence in the first paragraph as follows: Unit testing shall be done on each new or modified unit of code to verify that it functions as specified.
8.9.1	Accepted
8.9.2	Accepted
8.10 System Integration Test	Update the first sentence as follows: The Contractor shall test the proposed UC solution to include: Update number 4 as follows: 4. Stress testing to verify high volume of transactional activities.
8.10.1 Contractor System Integration Testing Responsibilities	Accepted
8.10.2 Agency System Integration Testing Responsibilities	Add number 8 as follows: 8. Provide necessary resources to assist in coordinating interface testing with Agency and external Agencies' systems.

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8.11 User Acceptance Testing (8.11.1 – 8.11.2)	Accepted
8.12 Data Conversion	Update the sixth paragraph as follows: Converted data shall be made available for performance and acceptance testing.
8.12.1 Contractor Data Conversion Responsibilities	Update number 5 as follows: Conduct three (3) full mock data conversions. Move number 7 to Agency Data Conversion Responsibilities (replace number 2) Update number 10 as follows: Run data conversion software for performance test and acceptance test.
8.12.2 Agency Data Conversion Responsibilities	See above for replacing number 2: 2. Develop and run legacy system downloads to feed to the data conversion routines.
8.12.3 Data Conversion Assumptions	Update number 2 as follows: 2. All data required to create any required report after the system goes live and identified in the data conversion mapping documents must be converted. Update number 3 as follows: 3. All required data to meet business and/or achieve requirements and identified in the data conversion mapping documents must be converted. Adjust the sentence prior to the table as follows: The following table contains information on the current systems containing data that must be converted if it is identified in the Conversion Plan for converting data from the system.
8.13 Installation and Implementation (8.13.1-8.13.2)	Accepted
8.14 Production Pilot	Update the second paragraph, second sentence as follows: …prepare a pilot operations report in both electronic and hard copy format that verifies that the Contractor proposed solution is ready for statewide implementation.
8.14.1 – 8.14.3	Accepted
9.0 Training and Documentation	Accepted
9.1 Training	Update number 9 as follows: 9. Developed and delivered using the agreed to instructional methodology approach as defined in the Training Plan In Number 32, the scheduling function should be an Agency responsibility with support from Accenture. Staff availability to attend training should be managed by the Agency.

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9.1.1 Training Environment	Accepted
9.1.2 Contractor Training Responsibilities	Update number 7 as follows: 7. The Contractor must incorporate a mechanism to evaluate the effectiveness of the training. The evaluation method shall be mutually agreed to and included in the Training Plan. If this evaluation indicates the training is inadequate in accordance with predefined evaluation criteria identified in the Training Plan, the Contractor and Agency will agree to the appropriate course of action to correct the deficiency.
9.1.3 Agency Training Responsibilities	Update number 7 as follows: 7. The Agency is responsible for scheduling the training class dates, reserving classrooms, providing in-class liaison staff, scheduling attendees, printing all training materials, and providing logistical support.
9.2 User Documentation (9.2.1 – 9.2.2)	Accepted
10.0 Deliverables	Update the second sentence as follows: All deliverables and deliverable templates shall be developed and submitted as defined by the Contractor's methodology and approved by the Agency.
10.1 Submission, Approval, and Maintenance of Deliverables	Approved
10.1.1 Deliverable Submission	Update the third sentence as follows: The content and format of the deliverables will be negotiated and agreed upon in writing prior to the start of the deliverable.
10.1.2 Deliverable Review	Add the following to the end of the second paragraph. The Agency shall review a draft and final for each written deliverable. The final review shall focus on the changes requested from the draft review.
10.1.3 Deliverable Distribution	Accepted
10.1.4 Deliverable Consistency and Maintenance	Update the second sentence as follows: If subsequent activities with the scope of the project render the content of a previously submitted deliverable incorrect, the Contractor shall update the previously submitted deliverable, using a distinct version number.
10.2 Deliverable Quality Assurance	Accepted
10.3 General Deliverable Preparation Instructions	Accepted
11.0 Service Level Agreements	Accepted
12.0 System Support Services	Accepted

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12.1 Maintenance and Operations (12.1.1 – 12.1.3)	Accepted
12.2 Warranty Support	Update the first sentence as follows: The Contractor shall provide a warranty for software developed specifically for the proposed UC solution, and for integration of all software in the proposed UC solution for a period of 90 calendar days after the final release. Update the first sentence in the third paragraph as follows: The Contractor shall provide the Agency the warranty available through the licensing agreements for the hardware and additional COTS software required for the proposed UC solution.
12.2.1-12.2.2	Accepted
12.3 Operations Transition (12.3.1 – 12.3.2)	Accepted

***Authorized Signature (Manual)**

John G. Martin, Senior Executive
***Authorized Signature (Typed), Title**

***This individual must have the authority to bind the Respondent.**

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ATTACHMENT P – RESPONSE TO SPECIAL CONDITIONS

This form allows Contactors to propose modifications to the Special Conditions language provided in the Agency's contract, Section D, Exhibit 3 of this ITN. All proposed modifications are subject to negotiations and do not imply agreement by the Agency. If no modification is proposed, enter "Accepted" in the table for each Special Condition. This form may be expanded as need to facilitate response to this requirement.

* Accenture respectfully submits the following modifications to the Special Conditions and Supplemented General Conditions. All proposed new language is included in **Bold** format; all proposed deleted language is included in ~~Strikethrough~~ format. Accenture's responses herein are provided in accordance with our Proposal and with our best knowledge at this time, but we reserve the right during negotiations to adjust our response further.

Special Condition Section	Proposed Modification to Special Condition Language or "Accepted"
1	Accepted
2	Accepted
3	Accepted
4	*Section 4 (and its attendant subparts) are hereby Accepted, in part, but for the exception included below.*
4.3 General Condition 18	**If required by the Agency, pursuant to commercially reasonable advance written notice, t**he Contractor will provide a financial and compliance audit to the Agency, if applicable, and ensure that all related party transactions are disclosed to the auditor.
5	*Section 5 (and its attendant subparts) are hereby Accepted, in part, but for the exception included below.*
5.0 General Condition 23	After receipt of a notice of termination, and except as otherwise specified by the Agency, the Contractor shall: d. Upon the effective date of termination of the Contract, the Contractor shall transfer, assign, and make available to the Agency all property and materials belonging to the Agency. **Unless otherwise specified herein or as agreed to by the Agency, n**o extra compensation will be paid to the Contractor for its services in connection with such transfer or assignment. **Where Contractor or the Agency exercises the right to terminate the Contract based on the Full Stop Process (as described herein), the Contractor shall be compensated based upon its standard rates for services provided in connection with such termination, including a prorated portion of any Deliverable in progress or expenses incurred by the Contractor throughout the date of termination.**
6	Accepted
7	*Section 7 (and its attendant subparts) are hereby Accepted, in part, but for the exception(s) included below.*
7.2 Assignments and Subcontracts	The Contractor agrees to be responsible for all work performed and all expenses incurred with the Project. If the Agency permits the Contractor to subcontract all or part of the work contemplated under the Contract, including entering into subcontracts with contractors for services and commodities, it is understood by the Contractor that all such subcontract arrangements shall be evidenced by a written document subject to prior review and approval by the Agency. Such review of the written subcontract document by the Agency will be limited to a determination of whether or not subcontracting is permissible and the inclusion of applicable terms and conditions of the Contract. **The inclusion of a subcontract or teaming agreement within the Contractor's ITN Response and the acceptance by the Agency of that Proposal shall constitute acceptance**

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	of any subcontractors identified therein. When subcontracting portions of the work, the Contractor shall ensure that the subcontractor has the same responsibilities to the Contractor with respect to the subcontracted work that the Contractor has to the Agency. The Contractor further agrees that the Agency shall not be liable to the subcontractor for any expenses or liabilities incurred under the subcontract and the Contractor shall be solely liable to the subcontractor for all expenses and liabilities incurred under the subcontract. The Contractor, at its expense, will defend the Agency against such claims.
7.3 Assignments and Subcontracts	The Contractor agrees that the State shall at all times be entitled to assign or transfer its rights, duties, or obligations under the Contract to another governmental agency in the State, upon giving **commercially reasonable** prior written notice to the Contractor.
8	Accepted
9	*Section 9 (and its attendant subparts) are hereby Accepted, in part, but for the exception(s) included below.*
General Condition 33 9.13 (added at close of paragraph)	**The Parties agree that Contractor shall conduct and manage the actual background check and screening.**
General Condition 33 9.15 (c)	(c) If the Agency, at its sole discretion **and consistent with commercially reasonable practices pursuant to applicable Florida law**, determines that the Contractor has failed to comply with any confidentiality provision of the Contract, the Agency has the unilateral right to suspend the Contract until it is satisfied that corrective action has been taken.
10	Accepted
11	*Section 11 (and its attendant subparts) are hereby Accepted, in part, but for the exception(s) included below.*
11. Insurance 11.1	11.1 **Insurance Generally:** All insurance policies shall be with the insurers ~~qualified and doing business in Florida~~**having an AM Best Rating of A- or better**. Within thirty (30) days of the effective date of the Contract, the Contractor shall furnish the Agency proof of required insurance coverage by ~~standard ACORD form~~ certificates of insurance. All coverage shall be maintained in full force and effect during the term of the Contract. ~~Failure to maintain such coverage may void the Contract. In~~**In** the event that any of the coverage is cancelled by the insurer for any reasons, ~~that Contractor~~**the Contractor's insurer** shall ~~immediately~~**endeavor** to notify the Agency of such cancellation **within 30 days** and **Contractor** shall obtain replacement coverage ~~acceptable to the Agency~~ and provide proof of such replacement coverage with fifteen (15) business days after the cancellation of coverage. The Agency shall be exempt from, and in no way liable for, any sums of money that may represent a deductible in any insurance policy. The payment of such deductible shall be the sole responsibility of the Contractor providing such insurance **to the extent necessary for the Contractor to meet its obligations under this Agreement.**
11. Insurance 11.2	11.2 ~~Contractor's~~**Commercial General Liability Insurance:** The Contractor shall maintain ~~adequate~~**commercial general** liability insurance coverage ~~on a comprehensive basis and hold~~ **holding** such liability insurance at all times during the existence of the Contract ~~and any renewal(s) and extension(s) of it. By execution of the Contract, the Contractor accepts full responsibility for identifying and determining.~~ **with limits of $1,000,000 per occurrence and $2,000,000 in** the ~~type(s) and extent of liability insurance necessary to provide reasonable financial~~ protections **aggregate** for ~~the Contractor and the clients to be served under the Contract~~**bodily injury, death and tangible property damage**. Upon the execution of the Contract, the Contractor shall furnish the Agency ~~written verification supporting both the determination and~~**with evidence of the** existence of such insurance coverage~~. A self-insurance program established and operating under the laws of the~~ **by means of an insurance certificate**. ~~State may provide such coverage.~~

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11. Insurance 11.3	11.3 **Workers' Compensation Insurance:** During the Contract term, the Contractor at its sole expense ~~shall provide~~**to the extent necessary for the Contractor to meet its obligations under this Contract shall provide** commercial insurance of such a type and with such terms and limits as may be reasonably associated with the Contract, which, as a minimum, shall be: workers' compensation and employer's liability insurance in accordance with Chapter 440, Florida Statutes, with minimum employer's liability limits of $100,000 per accident, $100,000 per person, and $500,000 policy aggregate. Such policy shall cover all **Contractors'** employees engaged in any Contract work. Employers who have employees who are engaged in work in Florida must use Florida rates, rules, and classifications for those employees.
11. Insurance 11.5	11.5 **Errors and Omissions Insurance.** The Contractor shall ~~obtain~~ **maintain** and keep in force during the life of the Contract Errors and Omissions Insurance ~~which shall indemnify~~ **with limits of $1,000,000 per claim** ~~and pay on behalf of~~ **in** the **aggregate** ~~Contractor for direct loss which may be incurred due to human error, computer error, machine error, or equipment problems, whether caused by negligence, error, omission or mistake by the Contractor, subcontractor, any employee, officer or agents thereof. The Agency shall be named as the additional insured.~~ Errors and Omissions Insurance coverage shall not limit **or expand** any liabilities or any other obligations that the Contractor has under the Contract.
11. Insurance 11.6	~~11.6 **Premises Liability Insurance:** The Contractor will provide Premises Liability Insurance in an amount appropriate~~ to the risk manifested by the Contractor's staff working in the space provided by ~~the AWI. This also includes the indemnification of the State for any liabilities set forth in Section 768.28, F.S.~~ ***(* These risks are covered directly by Accenture's commercial general liability policy.)***
12	Accepted
13	Accepted
14	Accepted
15	Accepted
16	Accepted
17	Accepted
18	Accepted
19	Accepted
20	Accepted
21	*Section 21 (and its attendant subparts) are hereby Accepted, in part, but for the exception(s) included below.*
Liquidated Damages (*Section 21 Additional provision*) 21.4	**21.4 The amount of liquidated damages for work not completed by the schedule set out in the Statement of Work shall be a single amount associated with the specifically identified Major Deliverable addressed in the Statement of Work for each time period specified therein following the scheduled completion date of such Major Deliverable. The amount of Liquidated damages shall apply upon the Contractor's failure to meet the completion date of such Major Deliverable, up to a maximum of thirty (30) calendar days. Contractor shall recoup the amount of liquidated damages assessed against previous deliverables if the Contractor accelerates progress towards future deliverables and meets the final project completion date set out in the Contract.**

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(Section 21 Additional provision) 21.5	**21.5 If, at the end of the thirty (30) day period specified within this Section, the Contractor has not met the schedule for completion of the Contract, then the Agency may order the Contractor to continue with no decrease in effort until the work is completed in a manner acceptable to the Agency or until the Agency terminates the Contract.**
Section 21 Additional provision) 21.6	**21.6 At the conclusion of the Contract, liquidated damages shall be paid by the Contractor and collected by the Agency by deducting them from the invoices submitted under this Contract or any other contract Contractor has with the Agency, by collecting them through the performance security, if any, or by billing the Contractor as a separate item.**
Section 21 Additional provision) 21.7	**21.7 To the extent that the delay is caused by the Agency, no liquidated damages will be applied.**
Section 21 Additional provision) 21.8	**21.8 If the delays are caused by the default of a Subcontractor, and if such default arises out of causes beyond the control of both the Contractor and Subcontractor, and without their fault or negligence, the Contractor shall not be liable for liquidated damages for delays, unless the supplies or services to be furnished by the Subcontractor were obtainable from other sources in sufficient time to permit the Contractor to meet the required performance schedule.**
Section 21 Additional provision) 21.9	**21.9 The total amount of all liquidated damages calculated under this Contract shall not exceed $_____. (*Amount TBD – Accenture and the Agency shall reach agreement upon an amount in forthcoming negotiations*)**
22	Accepted
23	Accepted
PUR 1000 Section 19: Indemnification	The Contractor shall be ~~fully~~ liable for ~~the actions of its agents, employees, partners, or subcontractors~~ and shall ~~fully~~ indemnify, defend, and hold harmless the State and Customers, and their officers, agents, and employees, from **third party claims,** suits, **judgments, or** ~~actions,~~ damages, ~~and costs of every name and description, including attorneys' fees~~, arising ~~from~~ **out of bodily injury or death of any person or damage to real and/or tangible personal property** ~~from or relating to personal injury and damage to real or personal tangible property alleged to be~~ **directly** caused ~~in whole or in part~~ by Contractor, its agents, employees, partners, or subcontractors, **during the performance or operation of this Contract or any subsequent modifications thereof,** provided, however, that the Contractor shall not indemnify for that portion of any loss or damages proximately caused by the negligent act or omission of the State or a Customer. ~~This section is hereby supplemented by a section in Exhibit 3, Special Conditions.~~ **(** No such supplement was discovered within the ITN or in the Special Conditions. If one exists, Accenture hereby proposes that the changes described herein apply, in either language or context, as appropriate, to any such supplement*).** Further, the Contractor shall ~~fully~~ indemnify, defend, and hold harmless the State and Customers from any **third party claims,** suits, **judgments, or** ~~actions~~ damages~~, and costs of every name and description, including attorneys' fees,~~ arising from or relating to violation or infringement of a trademark, copyright, **United States** patent, trade secret or intellectual property right, provided, however, that the foregoing obligation shall not apply to a Customer's misuse or modification of Contractor's products or a Customer's operation or use of Contractor's products in a manner not contemplated by the Contract or the purchase order.

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PUR 1000 Section 20: Limitation of Liability	For all claims against the Contractor under any contract or purchase order, and regardless of the basis on which the claim is made, the Contractor's liability under a contract or purchase order for direct damages shall be limited to the greater of $100,000, the dollar amount of the contract or purchase order, **or ~~two times~~ the amount of charges rendered by the Contractor under the purchase order.** This limitation shall not apply to claims arising under the Indemnity paragraph contained in this Contract.
** Modify Numbering of Section 21 "Suspension of Work" to* ***Section 21.1***	Change proposed to accommodate new Section. Suspension of Work will become Section 21.1; New Section (*described below*) will be numbered 21.2.
(New) Section 21.2 Full Stop Process; Project Evaluation	**§ 21.2 Full Stop Process; Project Evaluation** **(a) At the completion of the certain specified points during the Project, the Parties shall commence a Full Stop Process to confirm that the information discovered or solutions proposed by the Contractor, including an approach to deliver the proposed Solution or a specific Deliverable matches the agreed-upon Requirements. The Full Stop Process shall consist of a period not to exceed ten (10) business days. The Full Stop Process shall apply at specific points during the Project, inclusive of the Requirements Validation Period and the Design Phase of the Project, each of which is outlined within the Statement of Work. The use of the Full Stop Process shall not render a delay in the agreed-upon Deliverable Schedule or the Acceptance process, nor does the Full Stop Process constitute a Suspension of Work under Section 21.1, herein. Notwithstanding the foregoing, during the Full Stop Process, the Contractor may proceed with the next scheduled and agreed-upon phase of work upon written approval from the State.** **(b) For purposes of clarity, at the close of the Requirements Validation Period, and after the Parties' mutual review, if either party reasonably concludes that the Requirements and the proposed Solution do not conform with one another, the party may either: (i) propose to adjust the total value and work requirements of the Contract (either up or down) in accordance with the Change Request provisions of the Contract to reconcile differences between the proposed approach and the Requirements; or (ii) terminate the Contract pursuant to the Termination for Convenience provisions herein, including provisions regarding payment for work completed prior to the Termination date. The same process described in this subsection shall apply at the close of the Design Phase Period.**
PUR 1000 Section 22: Termination for Convenience	**§ 22 Termination for Convenience.** **Either Party** ~~The Customer~~, ~~by~~ **upon thirty (30) days prior** written notice to the other Party ~~Contractor~~, may terminate the Contract in whole or in part **subject to specific conditions as described herein. The Customer may terminate the Contract** when the Customer determines in its sole discretion that it is in the State's interest to do so. **The Contractor may terminate the Contract subject to the Full Stop Process as described in detail at Section 21.2 of the Contract.** The Contractor shall not furnish any product after it receives the notice of termination, except as necessary to complete the continued portion of the Contract, if any. **Unless otherwise specified herein or as agreed to by the Agency,** the Contractor shall not be entitled to recover any cancellation charges or lost profits. **The Contractor shall have the ability to recover any direct costs associated with demobilization and cessation of particular services (whether in whole or part) performed under the Contract, provided that the Contractor delivers a written invoice to the Customer no later than thirty (30) days after the effective date of its termination.** **Where Contractor or the Customer exercises the right to terminate the Contract based on the Full Stop Process (as described herein at Section 21.2), the Contractor shall be compensated based upon its standard rates for services provided in connection with such termination, including a prorated portion of any Deliverable in progress or expenses incurred by the Contractor throughout the date of termination.**

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*Authorized Signature (Manual)

John G. Martin, Senior Executive
*Authorized Signature (Typed), Title

*This individual must have the authority to bind the Respondent.

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ATTACHMENT Q – REQUIREMENTS RESPONSE MATRIX

For Attachment Q, each respondent shall complete the Requirements Response Matrix (Attachment Q). A printed copy should not be included in the Respondent's response. The electronic response must be submitted as both a Microsoft Excel 2007 version and an Adobe Acrobat PDF file format.

Per the instructions in the ITN, we have included an Excel 2007 version and a PDF version of Attachment Q – Requirements Response Matrix which can be found on the CDs included with the Technical Response.

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ATTACHMENT R – REQUIREMENTS RESPONSE SUMMARY FORM

For Attachment R, each respondent shall complete and return with the response the Requirements Response Summary Form (Attachment R).

Respondent Response	Definition
0	Cannot Support requirement - The business function is not included in the base product, the base product cannot be configured, or customized software cannot be developed to meet the required functionality.
1	Customization required - The business function requires customized changes to the base product or software development apart from the base product's design, process or structure or customized software needs to be developed to meet the required functionality or integration with another software is needed.
2	Configuration required - The business function can be met by configuring the base product. In this context, "configuring" means that coding is not required.
3	Included in base product - The business function is included in the base product(s) and is fully demonstrable.
Note:	The Extent of Effort information is required if the contractor's response to the requirement is 1 or 2 (Customization Required or Configuration Required).
Extent of Effort	**Definition**
Trivial	Less than 8 hours
Low	9 hours to 80 hours
Medium	81 hours to 500 hours
High	501 hours and above

Respondent Response	Extent of Effort	Totals
0 - Cannot Support Requirement		2
0 Total		**2**
1 - Customization Required	Trivial	19
	Low	282
	Medium	288
	High	11
1 Total		**600**
2 - Configuration Required	Trivial	103
	Low	29
	Medium	2
	High	0
2 Total		**134**
3 - Included in Base Product		882
3 Total		**747**
Grand Total		**1483**

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ATTACHMENT S – COST RESPONSE

For Attachment S, each respondent shall complete all sections of the Cost Response (Attachment S), review for accuracy and sign by authorized representative, this individual must have the authority to bind the Respondent. The electronic response must be submitted as both a Microsoft Excel 2007 version and an Adobe Acrobat PDF file format.

Per the instructions in the ITN, Cost Data has been submitted in Attachment S – Cost Response and has been submitted in the Cost Response document.

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ATTACHMENT T – QUESTION SUBMITTAL FORM

Per the instructions in the ITN, Attachment T – Question Submittal Form was submitted on June 4, 2010.

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